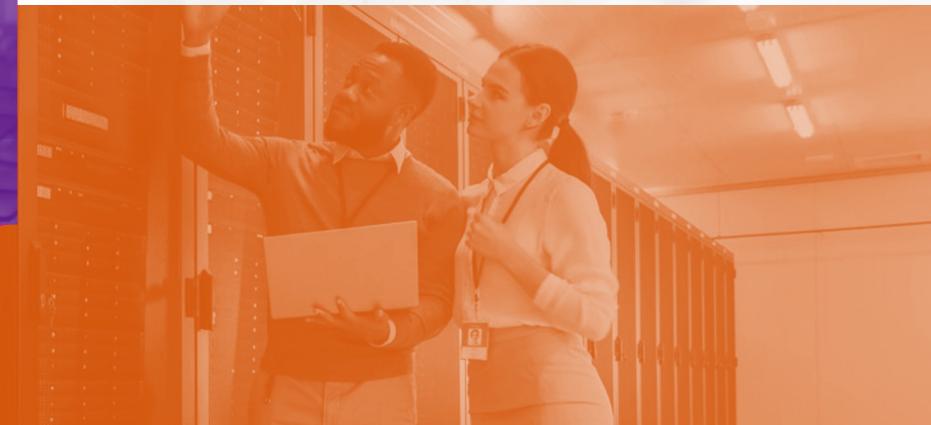


February 29, 2024

# Fourth Quarter and Full Year 2023 Results



# Important information

## **Caution Regarding Forward Looking Statements**

This presentation or any other oral or written statements made by us or on our behalf may include forward-looking statements that reflect our current views with respect to future events and financial performance. These statements may discuss targets, intentions or expectations as to future plans, trends, events, results of operations or financial condition or otherwise, in each case, based on current beliefs and expectations of management, as well as assumptions made by, and information currently available to, management. These forward-looking statements are generally identified by their use of such terms and phrases as "intend," "goal," "estimate," "expect," "project," "projections," "plans," "potential," "anticipate," "should," "could," "designed to," "foreseeable future," "believe," "think," "scheduled," "outlook," "target," "guidance" and similar expressions, although not all forward-looking statements contain such terms. This list of indicative terms and phrases is not intended to be all-inclusive.

These forward-looking statements are subject to various risks and uncertainties, many of which are outside our control, including, without limitation, our dependence on customers' capital spending on data, communication and entertainment equipment, which could be negatively impacted by a regional or global economic downturn, among other factors; the potential impact of higher than normal inflation; concentration of sales among a limited number of customers and channel partners; risks associated with our sales through channel partners; changes to the regulatory environment in which we and our customers operate; changes in technology; industry competition and the ability to retain customers through product innovation, introduction, and marketing; changes in cost and availability of key raw materials, components and commodities and the potential effect on customer pricing and timing of delivery of products to customers; risks related to our ability to implement price increases on our products and services; risks associated with our dependence on a limited number of key suppliers for certain raw materials and components; risks related to the successful execution of CommScope NEXT; potential difficulties in realigning global manufacturing capacity and capabilities among our global manufacturing facilities or those of our contract manufacturers that may affect our ability to meet customer demands for products; possible future restructuring actions; the risk that our manufacturing operations, including our contract manufacturers on which we rely, encounter capacity, production, quality, financial or other difficulties causing difficulty in meeting customer demands; substantial indebtedness and restrictive debt covenants; our ability to incur additional indebtedness and increases in interest rates; our ability to generate cash to service our indebtedness; the divestiture of the Home segment and its effect on our remaining businesses; the potential separation, divestiture or discontinuance of another business or product line, including uncertainty regarding the timing of the separation, achievement of the expected benefits and the potential disruption to the business; our ability to integrate and fully realize anticipated benefits from prior or future divestitures, acquisitions or equity investments; possible future additional impairment charges for fixed or intangible assets, including goodwill; our ability to attract and retain qualified key employees; labor unrest; product quality or performance issues, including those associated with our suppliers or contract manufacturers, and associated warranty claims; our ability to maintain effective management information technology systems and to successfully implement major systems initiatives; cyber-security incidents, including data security breaches, ransomware or computer viruses; the use of open standards; the long-term impact of climate change; significant international operations exposing us to economic risks like variability in foreign exchange rates and inflation, as well as political and other risks, including the impact of wars, regional conflicts and terrorism; our ability to comply with governmental anti-corruption laws and regulations worldwide; the impact of export and import controls and sanctions worldwide on our supply chain and ability to compete in international markets; changes in the laws and policies in the United States affecting trade, including the risk and uncertainty related to tariffs or potential trade wars and potential changes to laws and policies, that may impact our products; the costs of protecting or defending intellectual property; costs and challenges of compliance with domestic and foreign social and environmental laws; the impact of litigation and similar regulatory proceedings in which we are involved or may become involved, including the costs of such litigation; the scope, duration and impact of disease outbreaks and pandemics, such as COVID-19, on our business including employees, sites, operations, customers, supply chain logistics and the global economy; our stock price volatility; income tax rate variability and ability to recover amounts recorded as deferred tax assets; and other factors beyond our control. These and other factors are discussed in greater detail in our 2023 Annual Report on Form 10-K and may be updated from time to time in our annual reports, quarterly reports, current reports and other filings we make with the Securities and Exchange Commission.

Although the information contained in this presentation represents our best judgment as of the date of this presentation based on information currently available and reasonable assumptions, we can give no assurance that the expectations will be attained or that any deviation will not be material. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements, which speak only as of the date made. We are not undertaking any duty or obligation to update this information to reflect developments or information obtained after the date of this presentation, except as otherwise may be required by law.

## **Description of Non-GAAP Financial Measures**

CommScope management believes that presenting certain non-GAAP financial measures enhances an investor's understanding of our financial performance. In addition, CommScope management believes that these non-GAAP financial measures are useful in assessing CommScope's operating performance from period to period by excluding certain items that we believe are not representative of our core business. Non-GAAP measures are not a substitute for GAAP measures and should be considered together with the GAAP financial measures. As calculated, our non-GAAP measures may not be comparable to other similarly titled measures of other companies.

# 2023 results<sup>(1)</sup>

- **Lower Net Sales driven by lower market demand and customer inventory corrections** –Net sales of \$5.79 billion, declining 23% from prior year
- **Adjusted EBITDA Results** – Core adjusted EBITDA of \$1.02 billion<sup>(2)(3)</sup> and Consolidated CommScope adjusted EBITDA of \$999 million<sup>(3)</sup>
- **Cost Actions** – Continue to implement additional \$100M.
- **Backlog returned to historical levels**– Backlog of \$1.15 billion
- **Debt Position** –Q4 net leverage ratio of 8.0<sup>(4)</sup>

*We expect a very difficult first half of the year and specifically first quarter.  
We are well positioned as a market leader to take advantage when  
demand recovers.*

(1) Unless otherwise noted, the financial measures discussed reflect the results or otherwise pertain to the performance of CommScope continuing operations and exclude the results of the Home discontinued operations.

(2) Core adjusted EBITDA reflects the results of the CCS, OWN, NICS and ANS segments, in the aggregate, and excludes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations.

(3) See appendix for reconciliation of non-GAAP adjusted measures.

(4) Net leverage based on pro forma Adj. EBITDA of approximately \$1.1 billion (including \$102 million of annualized savings expected from cost reduction initiatives).

# Full year 2023 results <sup>(1)</sup>

Consolidated CommScope (In \$millions, except per share amounts)				Core CommScope <sup>(2)</sup> (In \$millions)			
	FY'22 Results	FY'23 Results	Y/Y Change		FY'22 Results	FY'23 Results	Y/Y Change
<b>Net Sales</b>	\$7,525	\$5,789	-23%	<b>Net Sales</b>	\$7,525	\$5,789	-23%
<b>Adj. EBITDA<sup>(3)</sup></b>	\$1,223	\$999	-18%	<b>Adj. EBITDA<sup>(3)</sup></b>	\$1,250	\$1,022	-18%
<b>Adj. EBITDA Margin</b>	16.3%	17.3%	+100 bps.	<b>Adj. EBITDA Margin</b>	16.6%	17.7%	+110 bps.
<b>Adj. EPS<sup>(3)</sup></b>	\$1.63	\$0.64	-61%				

(1) Unless otherwise noted, the financial measures discussed reflect the results or otherwise pertain to the performance of CommScope continuing operations and exclude the results of the Home discontinued operations.

(2) Core adjusted EBITDA reflects the results of the CCS, OWN, NICS and ANS segments, in the aggregate, and excludes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations.

(3) See appendix for reconciliation of non-GAAP adjusted measures.

# Fourth quarter results <sup>(1)</sup>

Consolidated CommScope (In \$millions, except per share amounts)				Core CommScope <sup>(2)</sup> (In \$millions)			
	4Q'22 Results	4Q'23 Results	Y/Y Change		4Q'22 Results	4Q'23 Results	Y/Y Change
<b>Net Sales</b>	\$1,925	\$1,186	-38%	<b>Net Sales</b>	\$1,925	\$1,186	-38%
<b>Adj. EBITDA<sup>(3)</sup></b>	\$375	\$191	-49%	<b>Adj. EBITDA<sup>(3)</sup></b>	\$381	\$199	-48%
<b>Adj. EBITDA Margin</b>	19.5%	16.1%	-340 bps.	<b>Adj. EBITDA Margin</b>	19.8%	16.8%	-300 bps.
<b>Adj. EPS<sup>(3)</sup></b>	\$0.55	\$(0.02)	-104%				

(1) Unless otherwise noted, the financial measures discussed reflect the results or otherwise pertain to the performance of CommScope continuing operations and exclude the results of the Home discontinued operations.

(2) "Core" financial measures reflect the results or otherwise pertain to the performance of CCS, NICS, OWN and ANS, in the aggregate. Core financial measures exclude the results of the Home segment.

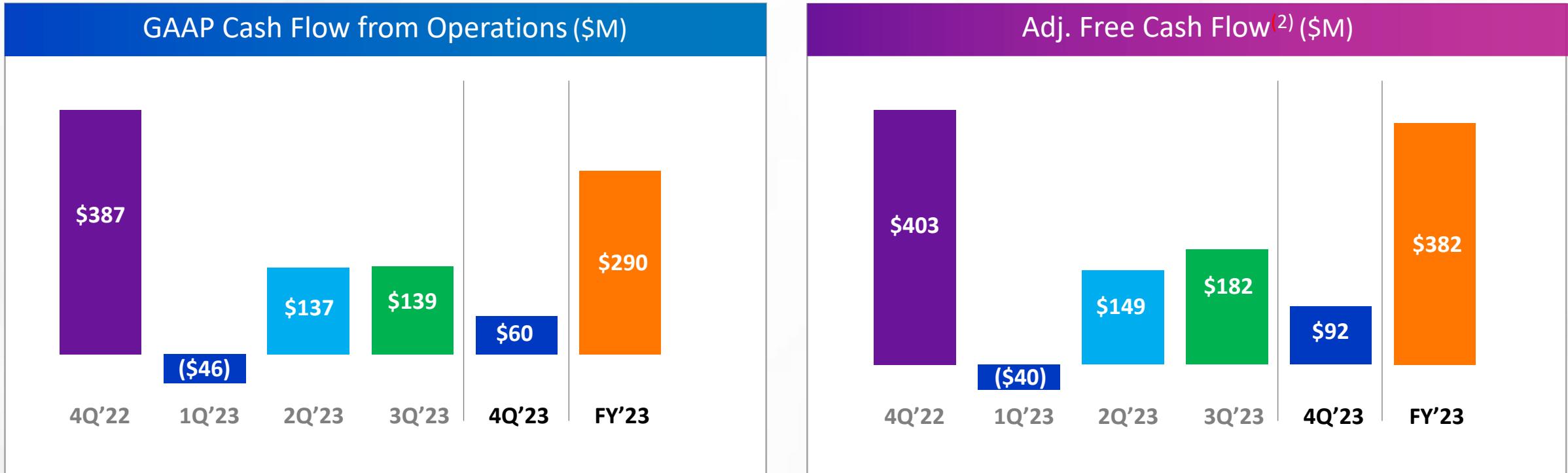
(3) See appendix for reconciliation of non-GAAP adjusted measures.

# Fourth quarter segment highlights

Business Segment		Net Sales (\$M)		Y-Y%	Adj. EBITDA <sup>(1)</sup> (\$M)		Y-Y%	Observations	
	Segment Name	4Q'22	4Q'23	-42%	4Q'22	4Q'23	-55%	<ul style="list-style-type: none"> <li>Lower demand driven by high customer inventory levels and lower market demand</li> <li>Seeing some rebound in orders but still limited visibility to a recovery</li> <li>Cloud and hyperscale solutions seeing increased demand</li> </ul>	
		\$957	\$556		\$188	\$84			
CCS	Connectivity and Cable Solutions	\$289	\$217	-25%	\$56	\$29	-48%	<ul style="list-style-type: none"> <li>Weaker sales driven by channel partner inventory digestion that will continue into first half 2024</li> <li>1st commercial deployments of Wi-Fi 7 Enterprise access points</li> <li>Ruckus One AI solution more than doubled the attach rate</li> <li>Strong ICN segment performance driven by DAS Deployments</li> </ul>	
OWN	Outdoor Wireless Networks	\$305	\$183	-40%	\$41	\$31	-24%	<ul style="list-style-type: none"> <li>Orders continue to be impacted by North American service providers capital spending cuts and consumption of excess inventory</li> <li>Continuing to see global interest in MOSAIC antenna solution</li> <li>Launch of SEED, a new high-efficiency antenna technology designed to reduce network power requirements</li> </ul>	
ANS	Access Network Solutions	\$375	\$231	-38%	\$95	\$54	-43%	<ul style="list-style-type: none"> <li>Key customers continue to burn inventory slowing pace of revenue which will continue through first half 2024</li> <li>D3.1E starting to see traction as operators look to leverage existing infrastructure to increase broadband speeds</li> <li>Virtual CMTS (vCMTS) solution in multiple customer lab trials</li> </ul>	

(1) See appendix for reconciliation of non-GAAP adjusted measures.

# Cash flow update <sup>(1)</sup>



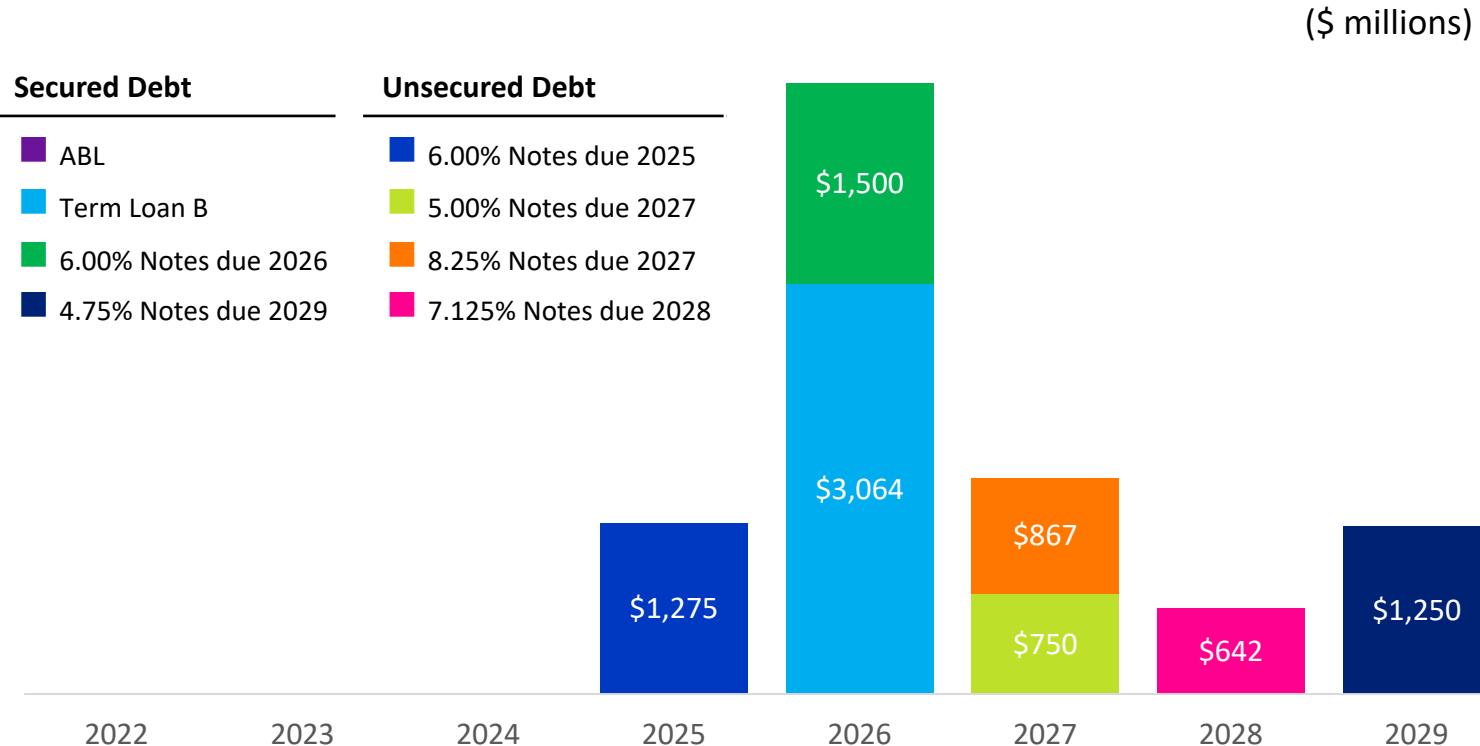
- Fourth quarter cash flow down YOY due to lower EBITDA, increased working capital needs and higher interest payments
- Adjusted free cash flow ended up at \$382M which was slightly above the previous forecast guidance range of \$300M - \$350M

(1) The cash flows related to discontinued operations have not been segregated. Accordingly, this cash flow information includes the results of continuing and discontinued operations.

(2) See appendix for reconciliation of non-GAAP adjusted measures. Adjusted free cash flow is defined as free cash flow excluding cash paid for restructuring costs and transaction, transformation and integration costs.

# Strong liquidity & balance sheet management

## Debt Maturities (as of 12/31/23)



Required TLB amortization payments \$32mm annually for 2024-2025 are not shown.

Debt balances do not reflect unamortized OID or deferred financing fees.

(1) Net leverage based on pro forma Adj. EBITDA of approximately \$1.1 billion (including \$ 102 million of annualized savings expected from cost reduction initiatives). The Carlyle investment is characterized as equity. The ratio of net debt plus preferred equity to pro forma Adj. EBITDA is ~9.0x.

## Cash & liquidity remain strong

- Ended the quarter with available liquidity over \$1.2 billion
- No outstanding ABL revolver draws as of 12/31/23
- Home divestiture resulted in a loss of \$125 million of ABL liquidity

## Leverage <sup>(1)</sup>

- 8.0 net leverage as of 12/31/23
- Repurchased \$106 million of debt during the quarter



# Closing Remarks



**Chuck Treadway**  
President and Chief Executive Officer

A collage of images in the background: a purple-toned graph with a line chart and bar chart; a pink-toned image of a telecommunications tower; and an orange-toned image of two people in a server room. The overall theme is technology and connectivity.

now meets next

Q&A

Fourth Quarter 2023 Results



# Appendix

# Statements of Operations

**CommScope Holding Company, Inc.**  
**Condensed Consolidated Statements of Operations**  
(Uaudited -- In millions, except per share amounts)

	<b>Three Months Ended</b>		<b>Year Ended</b>	
	<b>December 31,</b>		<b>December 31,</b>	
	<b>2023</b>	<b>2022</b>	<b>2023</b>	<b>2022</b>
Net sales	\$ 1,185.9	\$ 1,925.5	\$ 5,789.2	\$ 7,524.7
Cost of sales	737.6	1,200.1	3,640.9	4,930.7
Gross profit	448.3	725.4	2,148.3	2,594.0
Operating expenses:				
Selling, general and administrative	202.3	265.3	873.3	1,040.9
Research and development	103.2	130.7	459.7	543.6
Amortization of purchased intangible assets	75.3	102.9	327.1	440.0
Restructuring costs (credits), net	(15.8)	9.7	29.7	63.0
Asset impairments	145.4	1,119.6	571.4	1,119.6
Total operating expenses	510.4	1,628.2	2,261.2	3,207.1
Operating loss	(62.1)	(902.8)	(112.9)	(613.1)
Other income (expense), net	45.8	(6.5)	59.7	(0.5)
Interest expense	(170.9)	(161.4)	(675.8)	(588.9)
Interest income	3.3	1.0	11.1	2.8
Loss from continuing operations before income taxes	(183.9)	(1,069.7)	(717.9)	(1,199.7)
Income tax (expense) benefit	(155.0)	9.4	(133.4)	15.0
Loss from continuing operations	(339.0)	(1,060.5)	(851.3)	(1,184.7)
Loss from discontinued operations, net of income tax (expense) benefit of \$47.8, \$7.9, \$184.0 and \$(1.9), respectively	(186.1)	(48.3)	(599.6)	(102.2)
Net loss	(525.1)	(1,108.8)	(1,450.9)	(1,286.9)
Series A convertible preferred stock dividends	(15.8)	(14.9)	(61.8)	(59.0)
Net loss attributable to common stockholders	\$ (540.9)	\$ (1,123.7)	\$ (1,512.7)	\$ (1,345.9)
Basic:				
Loss from continuing operations per share	\$ (1.67)	\$ (5.16)	\$ (4.33)	\$ (6.00)
Loss from discontinued operations per share	(0.88)	(0.23)	(2.84)	(0.49)
Loss per share	\$ (2.55)	\$ (5.39)	\$ (7.17)	\$ (6.49)
Diluted:				
Loss from continuing operations per share	\$ (1.67)	\$ (5.16)	\$ (4.33)	\$ (6.00)
Loss from discontinued operations per share	(0.88)	(0.23)	(2.84)	(0.49)
Loss per share	\$ (2.55)	\$ (5.39)	\$ (7.17)	\$ (6.49)
Weighted average shares outstanding:				
Basic	212.1	208.4	210.9	207.4
Diluted (a)	212.1	208.4	210.9	207.4
(a) Calculation of diluted loss per share:				
Net loss (basic and diluted)	\$ (540.9)	\$ (1,123.7)	\$ (1,512.7)	\$ (1,345.9)
Weighted average shares (basic)	212.1	208.4	210.9	207.4
Dilutive effect of equity-based awards	—	—	—	—
Denominator (diluted)	212.1	208.4	210.9	207.4

See notes to consolidated financial statements included in our Form 10-K.

# Balance Sheets

**CommScope Holding Company, Inc.**  
**Consolidated Balance Sheets**  
**(In millions, except share amounts)**

	December 31,	
	2023	2022
<b>Assets</b>		
Cash and cash equivalents	\$ 543.8	\$ 373.0
Accounts receivable, net of allowance for doubtful accounts of \$32.2 and \$50.1, respectively	815.2	1,178.2
Inventories, net	1,079.7	1,376.0
Prepaid expenses and other current assets	145.4	177.1
Current assets held for sale	278.6	621.8
Total current assets	2,862.7	3,726.1
Property, plant and equipment, net of accumulated depreciation of \$866.1 and \$849.3, respectively	500.6	601.0
Goodwill	3,514.4	4,072.4
Other intangible assets, net	1,582.7	1,915.1
Deferred income taxes	615.6	494.6
Other noncurrent assets	295.9	275.4
Noncurrent assets held for sale	—	600.8
Total assets	<u>\$ 9,371.9</u>	<u>\$ 11,685.4</u>
<b>Liabilities and Stockholders' Deficit</b>		
Accounts payable	\$ 435.9	\$ 684.3
Accrued and other liabilities	634.3	868.6
Current portion of long-term debt	32.0	32.0
Current liabilities held for sale	307.2	522.6
Total current liabilities	1,409.4	2,107.5
Long-term debt	9,246.6	9,469.6
Deferred income taxes	110.7	115.5
Other noncurrent liabilities	411.9	355.9
Noncurrent liabilities held for sale	—	82.6
Total liabilities	<u>11,178.6</u>	<u>12,131.1</u>
Commitments and contingencies		
Series A convertible preferred stock, \$0.01 par value	1,162.1	1,100.3
Stockholders' deficit:		
Preferred stock, \$0.01 par value: Authorized shares: 200,000,000; Issued and outstanding shares: 1,162,085 and 1,100,310, respectively, Series A convertible preferred stock	—	—
Common stock, \$0.01 par value: Authorized shares: 1,300,000,000; Issued and outstanding shares: 212,108,634 and 208,371,426, respectively	2.3	2.2
Additional paid-in capital	2,550.4	2,542.9
Accumulated deficit	(4,953.1)	(3,502.2)
Accumulated other comprehensive loss	(266.7)	(296.3)
Treasury stock, at cost: 14,424,126 shares and 12,726,695 shares, respectively	(301.7)	(292.6)
Total stockholders' deficit	<u>(2,968.8)</u>	<u>(1,546.0)</u>
Total liabilities and stockholders' deficit	<u>\$ 9,371.9</u>	<u>\$ 11,685.4</u>

See notes to consolidated financial statements included in our Form 10-K.

# Statements of Cash Flows

**CommScope Holding Company, Inc.**  
**Consolidated Statements of Cash Flows<sup>(1)</sup>**  
**(Unaudited -- In millions)**

	Three Months Ended		Year Ended	
	December 31,		December 31,	
	2023	2022	2023	2022
<b>Operating Activities:</b>				
Net loss	\$ (525.1)	\$ (1,108.8)	\$ (1,450.9)	\$ (1,286.9)
Adjustments to reconcile net loss to net cash generated by operating activities:				
Depreciation and amortization	119.0	167.0	561.2	696.1
Equity-based compensation	11.8	15.8	47.3	61.1
Deferred income taxes	66.6	(43.2)	(183.3)	(118.4)
Asset impairments	322.5	1,119.6	1,217.6	1,119.6
Changes in assets and liabilities:				
Accounts receivable	86.7	175.0	461.7	(16.0)
Inventories	173.3	(25.5)	391.3	(178.8)
Prepaid expenses and other current assets	11.5	37.3	45.1	30.9
Accounts payable and other accrued liabilities	(158.9)	69.5	(723.6)	(43.2)
Other noncurrent assets	(7.0)	6.5	(27.4)	8.2
Other noncurrent liabilities	15.1	(46.7)	55.0	(88.8)
Other	(55.1)	20.3	(104.1)	6.2
Net cash generated by operating activities	60.4	386.8	289.9	190.0
<b>Investing Activities:</b>				
Additions to property, plant and equipment	(9.4)	(22.6)	(53.3)	(101.3)
Proceeds from sale of property, plant and equipment	29.3	—	71.2	0.1
Other	(0.1)	3.1	20.4	19.1
Net cash generated by (used in) investing activities	19.8	(19.5)	38.3	(82.1)
<b>Financing Activities:</b>				
Long-term debt repaid	(8.0)	(113.0)	(32.0)	(365.0)
Long-term debt repurchases	(50.5)	—	(142.6)	—
Long-term debt proceeds	—	—	—	333.0
Debt issuance costs	—	(7.2)	—	(7.2)
Dividends paid on Series A convertible preferred stock	—	—	—	(14.9)
Tax withholding payments for vested equity-based compensation awards	(0.2)	(0.8)	(9.1)	(14.8)
Other	(0.1)	1.6	2.0	3.9
Net cash used in financing activities	(58.8)	(119.4)	(181.7)	(65.0)
Effect of exchange rate changes on cash and cash equivalents	3.6	4.7	(0.8)	(5.1)
Change in cash and cash equivalents	25.0	252.6	145.7	37.8
Cash and cash equivalents at beginning of period	518.8	145.5	398.1	360.3
Cash and cash equivalents at end of period	<b>\$ 543.8</b>	<b>\$ 398.1</b>	<b>\$ 543.8</b>	<b>\$ 398.1</b>

(1) The cash flows related to discontinued operations have not been segregated. Accordingly, the Consolidated Statements of Cash Flows include the results of continuing and discontinued operations.

See notes to consolidated financial statements included in our Form 10-K.

# Adjusted EBITDA and Adjusted Net Income Reconciliation

**CommScope Holding Company, Inc.**  
**Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures**  
**(Unaudited -- In millions, except per share amounts)**

	Three Months Ended December 31,		Year Ended December 31,	
	2023	2022	2023	2022
<b>Loss from continuing operations, as reported</b>	<b>\$ (339.0)</b>	<b>\$ (1,060.5)</b>	<b>\$ (851.3)</b>	<b>\$ (1,184.7)</b>
Income tax expense (benefit)	155.0	(9.4)	133.4	(15.0)
Interest income, as reported	(3.3)	(1.0)	(11.1)	(2.8)
Interest expense, as reported	170.9	161.4	675.8	588.9
Other (income) expense, as reported	(45.8)	6.5	(59.7)	0.5
Operating loss, as reported	\$ (62.1)	\$ (902.8)	\$ (112.9)	\$ (613.1)
Adjustments:				
Amortization of purchased intangible assets	75.3	102.9	327.1	440.0
Restructuring costs (credits), net	(15.8)	9.7	29.7	63.0
Equity-based compensation	10.9	14.5	43.6	55.3
Asset impairments	145.4	1,119.6	571.4	1,119.6
Transaction, transformation and integration costs	9.4	1.3	27.1	35.1
Acquisition accounting adjustments	—	1.2	1.2	5.3
Patent claims and litigation settlements	—	—	(3.5)	1.7
Reserve (recovery) for Russian accounts receivable	—	—	(2.0)	2.7
Cyber incident costs	0.4	—	5.5	—
Depreciation	27.2	28.8	111.8	113.8
Total adjustments to operating loss	252.8	1,278.0	1,111.9	1,836.5
<b>Non-GAAP adjusted EBITDA</b>	<b>\$ 190.7</b>	<b>\$ 375.2</b>	<b>\$ 999.0</b>	<b>\$ 1,223.4</b>
<b>Loss from continuing operations, as reported</b>	<b>\$ (339.0)</b>	<b>\$ (1,060.5)</b>	<b>\$ (851.3)</b>	<b>\$ (1,184.7)</b>
Adjustments:				
Total pretax adjustments to adjusted EBITDA	225.6	1,249.2	1,000.1	1,722.7
Pretax amortization of debt issuance costs and OID <sup>(1)</sup>	7.6	6.5	28.0	25.8
Pretax gain on debt transactions <sup>(2)</sup>	(55.2)	—	(74.3)	—
Tax effects of adjustments and other tax items <sup>(3)</sup>	157.1	(57.1)	59.3	(156.5)
<b>Non-GAAP adjusted net income (loss)</b>	<b>\$ (3.9)</b>	<b>\$ 138.1</b>	<b>\$ 161.8</b>	<b>\$ 407.3</b>
<b>GAAP EPS, as reported <sup>(4)</sup></b>	<b>\$ (1.67)</b>	<b>\$ (5.16)</b>	<b>\$ (4.33)</b>	<b>\$ (6.00)</b>
<b>Non-GAAP adjusted diluted EPS <sup>(5)</sup></b>	<b>\$ (0.02)</b>	<b>\$ 0.55</b>	<b>\$ 0.64</b>	<b>\$ 1.63</b>

(1) Included in interest expense.

(2) Included in other income, net.

(3) The tax rates applied to adjustments reflect the tax expense or benefit based on the tax jurisdiction of the entity generating the adjustment. There are certain items for which we expect little or no tax effect.

(4) For all periods presented, GAAP EPS was calculated using net income (loss) attributable to common stockholders in the numerator, which includes the impact of the Series A convertible preferred stock dividend.

(5) Diluted shares used in the calculation of non-GAAP adjusted diluted EPS are 253.8 million and 251.7 million for the three months ended December 31, 2023 and 2022, respectively, and 253.2 million and 249.4 million for the years ended December 31, 2023 and 2022, respectively.

See "Non-GAAP Financial Measures" above.

# Sales by Region

**CommScope Holding Company, Inc.**  
**Sales by Region**  
**(Unaudited -- In millions)**

## Sales by Region

	Q4 2023	Q4 2022	% Change
	YOY		
United States	\$ 740.2	\$ 1,316.6	(43.8) %
Europe, Middle East and Africa	192.1	302.4	(36.5)
Asia Pacific	159.1	173.7	(8.4)
Caribbean and Latin America	65.6	86.1	(23.8)
Canada	28.9	46.7	(38.1)
<b>Total net sales</b>	<b>\$ 1,185.9</b>	<b>\$ 1,925.5</b>	<b>(38.4) %</b>

## Sales by Region

	Full Year 2023	Full Year 2022	% Change
	YOY		
United States	\$ 3,750.0	\$ 5,018.1	(25.3) %
Europe, Middle East and Africa	980.4	1,164.8	(15.8)
Asia Pacific	631.5	745.5	(15.3)
Caribbean and Latin America	289.8	396.7	(26.9)
Canada	137.5	199.6	(31.1)
<b>Total net sales</b>	<b>\$ 5,789.2</b>	<b>\$ 7,524.7</b>	<b>(23.1) %</b>

# Sales and Adjusted EBITDA by Segment

**CommScope Holding Company, Inc.**  
**Segment Information**  
**(Unaudited -- In millions)**

**Segment Net Sales**

	Q4 2023	Q4 2022	% Change
	\$	\$	YOY
Connectivity and Cable Solutions	\$ 555.8	\$ 957.1	(41.9) %
Networking, Intelligent Cellular and Security Solutions	216.7	288.5	(24.9)
Outdoor Wireless Networks	182.5	304.8	(40.1)
Access Network Solutions	230.9	375.1	(38.4)
<b>Total net sales</b>	<b>\$ 1,185.9</b>	<b>\$ 1,925.5</b>	<b>(38.4) %</b>

**Segment Adjusted EBITDA<sup>(1)</sup>**

	Q4 2023	Q4 2022	% Change
	\$	\$	YOY
Connectivity and Cable Solutions	\$ 83.6	\$ 187.9	(55.5) %
Networking, Intelligent Cellular and Security Solutions	29.3	56.3	(48.0)
Outdoor Wireless Networks	31.5	41.2	(23.5)
Access Network Solutions	54.5	95.3	(42.8)
Core segment adjusted EBITDA <sup>(2)</sup>	198.9	380.7	(47.8)
Corporate and other <sup>(2)</sup>	(8.2)	(5.5)	49.1
<b>Total segment adjusted EBITDA</b>	<b>\$ 190.7</b>	<b>\$ 375.2</b>	<b>(49.2) %</b>

(1) See "Non-GAAP Financial Measures" above.

(2) "Core" financial measures reflect the results of our CCS, OWN, NICS and ANS segments, in the aggregate, and excludes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations, since the costs were not directly attributable to the discontinued operations of the Home segment.

# Sales and Adjusted EBITDA by Segment

**CommScope Holding Company, Inc.**  
**Segment Information**  
**(Unaudited -- In millions)**

**Segment Net Sales**

	<b>Full Year 2023</b>	<b>Full Year 2022</b>	<b>% Change</b>
			<b>YOY</b>
CCS	\$ 2,710.2	\$ 3,789.6	(28.5) %
NICS	1,117.7	939.7	18.9
OWN	880.0	1,467.9	(40.1)
ANS	1,081.3	1,327.5	(18.5)
<b>Total net sales</b>	<b>\$ 5,789.2</b>	<b>\$ 7,524.7</b>	<b>(23.1) %</b>

**Segment Adjusted EBITDA<sup>(1)</sup>**

	<b>Full Year 2023</b>	<b>Full Year 2022</b>	<b>% Change</b>
			<b>YOY</b>
CCS	\$ 389.6	\$ 643.6	(39.5) %
NICS	225.2	51.9	333.9
OWN	178.1	269.7	(34.0)
ANS	229.3	285.2	(19.6)
Core segment adjusted EBITDA <sup>(2)</sup>	1,022.2	1,250.4	(18.3)
Corporate and other <sup>(2)</sup>	(23.2)	(27.0)	(14.1)
<b>Total segment adjusted EBITDA</b>	<b>\$ 999.0</b>	<b>\$ 1,223.4</b>	<b>(18.3) %</b>

(1) See Description of Non-GAAP Financial Measures.

(2) “Core” financial measures reflect the results of our CCS, OWN, NICS and ANS segments, in the aggregate, and excludes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations, since the costs were not directly attributable to the discontinued operations of the Home segment.

# Adjusted EBITDA Reconciliation by Segment

**CommScope Holding Company, Inc.**  
**Reconciliation of GAAP to Segment Adjusted EBITDA**  
(Uaudited -- In millions)

**Fourth Quarter 2023 Segment Adjusted EBITDA Reconciliation**

	CCS	NICS	OWN	ANS	Corporate and other <sup>(1)</sup>	Total
<b>Operating income (loss), as reported</b>	\$ (54.7)	\$ 3.5	\$ 19.9	\$ (22.5)	\$ (8.3)	\$ (62.1)
Amortization of purchased intangible assets	18.8	13.9	5.0	37.4	0.2	75.3
Restructuring costs (credits), net	(0.3)	2.4	1.4	(19.5)	0.2	(15.8)
Equity-based compensation	4.4	2.8	1.8	2.9	(1.0)	10.9
Asset impairments	99.1	—	—	46.3	—	145.4
Transaction, transformation and integration costs	1.1	3.4	0.4	4.3	0.2	9.4
Acquisition accounting adjustments	—	0.2	—	—	(0.2)	—
Cyber incident costs	0.2	0.1	0.1	0.1	(0.1)	0.4
Depreciation	15.2	3.0	3.0	5.5	0.5	27.2
<b>Segment adjusted EBITDA</b>	<b>\$ 83.6</b>	<b">\$ 29.3</b">	<b">\$ 31.5</b">	<b">\$ 54.5</b">	<b">\$ (8.2)</b">	<b>\$ 190.7</b>
<b>Segment adjusted EBITDA % of sales</b>	<b>15.0%</b>	<b>13.5%</b>	<b>17.3%</b>	<b>23.6%</b>	<b>NM</b>	<b>16.1%</b>

**Fourth Quarter 2022 Segment Adjusted EBITDA Reconciliation**

	CCS	NICS	OWN	ANS	Corporate and other <sup>(1)</sup>	Total
<b>Operating income (loss), as reported</b>	\$ 146.1	\$ 34.3	\$ 25.9	\$ (1,101.5)	\$ (7.6)	\$ (902.8)
Amortization of purchased intangible assets	18.7	14.3	8.0	61.7	0.2	102.9
Restructuring costs, net	3.0	0.1	1.8	4.7	0.1	9.7
Equity-based compensation	3.9	3.5	1.9	4.1	1.1	14.5
Asset impairments	—	—	—	1,119.6	—	1,119.6
Transaction, transformation and integration costs	0.6	0.2	0.2	0.2	0.1	1.3
Acquisition accounting adjustments	—	0.5	—	0.8	(0.1)	1.2
Depreciation	15.7	3.5	3.4	5.5	0.7	28.8
<b>Segment adjusted EBITDA</b>	<b>\$ 187.9</b>	<b>\$ 56.3</b>	<b>\$ 41.2</b>	<b>\$ 95.3</b>	<b>\$ (5.5)</b>	<b>\$ 375.2</b>
<b>Segment adjusted EBITDA % of sales</b>	<b>19.6%</b>	<b>19.5%</b>	<b>13.5%</b>	<b>25.4%</b>	<b>NM</b>	<b>19.5%</b>

(1) Includes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations, since the costs were not directly attributable to the discontinued operations of the Home segment.

NM – Not meaningful

Components may not sum to total due to rounding.

See "Non-GAAP Financial Measures" above.

# Adjusted EBITDA Reconciliation by Segment

**CommScope Holding Company, Inc.**  
**Reconciliation of GAAP to Segment Adjusted EBITDA**  
**(Unaudited -- In millions)**

**Year Ended December 31, 2023 Segment Adjusted EBITDA Reconciliation**

	CCS	NICS	OWN	ANS	Corporate and other <sup>(1)</sup>	Total
<b>Operating income (loss), as reported</b>	\$ 121.9	\$ 127.0	\$ 130.5	\$ (462.5)	\$ (29.8)	\$ (112.9)
Amortization of purchased intangible assets	75.5	56.8	20.4	173.9	0.5	327.1
Restructuring costs (credits), net	14.0	12.4	6.6	(6.0)	2.7	29.7
Equity-based compensation	15.6	10.6	6.3	11.0	0.1	43.6
Asset impairments	99.1	—	—	472.3	—	571.4
Transaction, transformation and integration costs	1.7	7.0	0.6	17.3	0.5	27.1
Acquisition accounting adjustments	—	1.2	—	0.2	(0.2)	1.2
Patent claims and litigation settlements	—	(3.5)	—	—	—	(3.5)
Recovery of Russian accounts receivable	(2.0)	—	—	—	—	(2.0)
Cyber incident costs	2.6	0.7	1.1	1.0	0.1	5.5
Depreciation	61.3	13.0	12.6	22.1	2.8	111.8
<b>Segment adjusted EBITDA</b>	<b>\$ 389.6</b>	<b">\$ 225.2</b">	<b">\$ 178.1</b">	<b">\$ 229.3</b">	<b">\$ (23.2)</b">	<b>\$ 999.0</b>
<b>Segment adjusted EBITDA % of sales</b>	<b>14.4%</b>	<b>20.1%</b>	<b>20.2%</b>	<b>21.2%</b>	<b>NM</b>	<b>17.3%</b>

**Year Ended December 31, 2022 Segment Adjusted EBITDA Reconciliation**

	CCS	NICS	OWN	ANS	Corporate and other <sup>(1)</sup>	Total
<b>Operating income (loss), as reported</b>	\$ 438.3	\$ (51.2)	\$ 189.0	\$ (1,149.6)	\$ (39.6)	\$ (613.1)
Amortization of purchased intangible assets	99.5	59.7	32.4	247.2	1.2	440.0
Restructuring costs, net	17.1	9.9	22.4	12.2	1.4	63.0
Equity-based compensation	14.9	13.5	7.1	15.8	4.0	55.3
Asset impairments	—	—	—	1,119.6	—	1,119.6
Transaction, transformation and integration costs	10.6	3.0	4.5	14.0	3.0	35.1
Acquisition accounting adjustments	—	2.0	—	3.3	—	5.3
Patent claims and litigation settlements	1.7	—	—	—	—	1.7
Reserve of Russian accounts receivable	2.7	—	—	—	—	2.7
Depreciation	58.8	15.0	14.3	22.5	3.2	113.8
<b>Segment adjusted EBITDA</b>	<b>\$ 643.6</b>	<b>\$ 51.9</b>	<b>\$ 269.7</b>	<b>\$ 285.2</b>	<b>\$ (27.0)</b>	<b>\$ 1,223.4</b>
<b>Segment adjusted EBITDA % of sales</b>	<b>17.0%</b>	<b>5.5%</b>	<b>18.4%</b>	<b>21.5%</b>	<b>NM</b>	<b>16.3%</b>

(1) Includes general corporate costs that were previously allocated to the Home segment and are now classified as continuing operations, since the costs were not directly attributable to the discontinued operations of the Home segment.

NM – Not meaningful

Components may not sum to total due to rounding.

See Description of Non-GAAP Financial Measures.

# Adjusted Free Cash Flow Reconciliation

**Adjusted Free Cash Flow**  
(Unaudited -- In millions)

**Adjusted Free Cash Flow**

	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Full Year 2023	Full Year 2022
<b>Cash flow from operations</b>	<b>\$ 386.8</b>	<b>\$ (46.1)</b>	<b>\$ 136.8</b>	<b>\$ 138.8</b>	<b>\$ 60.4</b>	<b>\$ 289.9</b>	<b>\$ 190.0</b>
Capital expenditures	(22.6)	(14.4)	(20.8)	(8.7)	(9.4)	(53.3)	(101.3)
<b>Free cash flow</b>	<b>364.2</b>	<b>(60.5)</b>	<b>116.0</b>	<b>130.1</b>	<b>51.0</b>	<b>236.6</b>	<b>88.7</b>
Transaction, transformation and integration costs	18.7	1.4	1.7	11.5	13.4	28.0	50.7
Restructuring costs, net	19.9	19.4	31.1	40.1	27.1	117.7	58.1
<b>Adjusted free cash flow</b>	<b><u>\$ 402.8</u></b>	<b><u>\$ (39.7)</u></b>	<b><u>\$ 148.8</u></b>	<b><u>\$ 181.7</u></b>	<b><u>\$ 91.5</u></b>	<b><u>\$ 382.3</u></b>	<b><u>\$ 197.5</u></b>

See "Non-GAAP Financial Measures" above.

# Adjusted Gross Profit and Adjusted Operating Expense Reconciliations

CommScope Holding Company, Inc.

Adjusted Gross Profit and Adjusted Operating Expense  
(Unaudited -- In millions)

## GAAP to Non-GAAP Adjusted Gross Profit

	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Full Year 2023	Full Year 2022
<b>Gross profit, as reported</b>	\$ 725.4	\$ 630.2	\$ 568.8	\$ 501.0	\$ 448.3	\$ 2,148.3	\$ 2,594.0
Equity-based compensation	2.0	1.6	1.3	1.1	1.2	5.2	7.5
Acquisition accounting adjustments	1.3	0.5	0.4	0.3	—	1.2	5.4
Patent claims and litigation settlements	—	—	—	(3.5)	—	(3.5)	1.7
<b>Adjusted gross profit</b>	<b>\$ 728.7</b>	<b>\$ 632.3</b>	<b>\$ 570.5</b>	<b>\$ 498.9</b>	<b>\$ 449.5</b>	<b>\$ 2,151.2</b>	<b>\$ 2,608.6</b>
<b>Adjusted gross profit as % of sales</b>	<b>37.8%</b>	<b>38.0%</b>	<b>35.9%</b>	<b>37.0%</b>	<b>37.9%</b>	<b>37.2%</b>	<b>34.7%</b>

## GAAP to Non-GAAP Adjusted Operating Expense

	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q4 2023	Full Year 2023	Full Year 2022
<b>Selling, general and administrative, as reported</b>	\$ 265.3	\$ 232.0	\$ 230.0	\$ 209.0	\$ 202.3	\$ 873.3	\$ 1,040.9
<b>Research and development, as reported</b>	130.7	125.6	128.3	102.6	103.2	459.7	543.6
<b>Operating expenses</b>	<b>\$ 396.0</b>	<b>\$ 357.6</b>	<b>\$ 358.3</b>	<b>\$ 311.6</b>	<b>\$ 305.5</b>	<b>\$ 1,333.0</b>	<b>\$ 1,584.5</b>
Equity-based compensation	12.5	10.8	8.6	9.4	9.6	38.4	47.8
Transaction, transformation and integration costs	1.3	0.3	2.8	14.6	9.4	27.1	35.1
Recovery for Russian accounts receivable	—	—	(2.0)	—	—	(2.0)	2.7
Cyber incident costs	—	—	3.6	1.5	0.4	5.5	—
<b>Adjusted operating expense</b>	<b>\$ 382.2</b>	<b>\$ 346.5</b>	<b>\$ 345.3</b>	<b>\$ 286.1</b>	<b>\$ 286.1</b>	<b>\$ 1,264.0</b>	<b>\$ 1,498.9</b>
<b>Adjusted operating expense as % of sales</b>	<b>19.9%</b>	<b>20.8%</b>	<b>21.7%</b>	<b>21.2%</b>	<b>24.1%</b>	<b>21.8%</b>	<b>19.9%</b>

Components may not sum to total due to rounding.

See "Non-GAAP Financial Measures" above.

# Outlook Adjusted EBITDA Reconciliation

**CommScope Holding Company, Inc.**  
**Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures**  
**(Unaudited -- In millions)**

	<b>Outlook Range</b>	
	<b>2024</b>	
<b>Loss from continuing operations</b>	\$ <b>(309)</b>	\$ <b>(333)</b>
Income tax benefit	125	135
Interest income	(5)	—
Interest expense	165	170
Other (expense) income, net	(5)	5
Operating income (loss)	(29)	(23)
Adjustments:		
Amortization of purchased intangible assets	79	81
Equity-based compensation	10	12
Restructuring costs, integration and transaction costs and other	15	25
Depreciation	25	30
Total adjustments to operating income (loss)	129	148
<b>Non-GAAP adjusted EBITDA</b>	<b>\$ 100</b>	<b>\$ 125</b>

Our actual results may be impacted by additional events for which information is not currently available, such as additional restructuring activities, asset impairments, additional transaction, transformation and integration costs and other gains or losses related to events that are not currently known or measurable.

See Caution Regarding Forward-Looking Statements and Description of Non-GAAP Financial Measures.