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CommScope Forms Multi-Tenant Data Center Alliance

--Equinix Becomes First Member to Join—

HICKORY, N.C.--(BUSINESS WIRE)-- The world's increasing consumption of data, combined with the trend of businesses and service providers outsourcing their data center facilities rather than owning and managing them, has resulted in significant growth in multi-tenant data centers (MTDCs).

This Smart News Release features multimedia. View the full release here:
http://www.businesswire.com/news/home/20170608005151/en/

To address a shift in the data center market, CommScope has formed the Multi-Tenant Data Center (MTDC) Alliance as part of the PartnerPRO™ Network. (Photo: Business Wire)

In fact, one analyst firm has predicted that total operational square footage of global MTDCs can reach approximately 177 million by the end of 2018.

To address this shift in the data center market, CommScope has formed the Multi-Tenant Data Center (MTDC) Alliance as part of the PartnerPRO™ Network. MTDC Alliance members will be able to offer optimal network infrastructure solutions for customers who need to deploy this technology in multi-tenant environments.

"Over the years, a shift has taken place in which companies increasingly outsource IT needs to shared environments in which data centers are viewed as an operating expense," said Stephen Kowal, senior vice president, Global Partners, CommScope. "By leasing third-party data center white space, enterprises can remain focused on their core businesses while enjoying optimal data center availability, reliability and cost control."

Demand will continue for MTDCs from hyperscale data center operators, service providers, cloud providers and enterprises; however, with the increased competition, it is becoming harder to differentiate on build quality alone. That is why CommScope, a leader in communications network infrastructure solutions, formed the MTDC Alliance, assuring customers who work with our certified partners in the PartnerPRO Network that quality enterprise solutions, like our industry leading SYSTIMAX®, NETCONNECT®, and Uniprise® solutions, are being deployed in MTDCs.

"With our global network of 179 data centers across 44 markets, Equinix is thrilled to be part of the CommScope MTDC Alliance to offer enterprise customers the optimal data center deployments that best fits their needs," said Greg Adgate, vice president of global technology partners and alliances at Equinix. "Our facilities offer the broadest geographic reach, the largest choice in cloud and network providers, and the most efficient interconnection options for companies looking to lease data center space. We look forward to working with CommScope and their customers as part of this initiative."

MTDC infrastructure makes advanced technologies such as cloud computing and virtualized data centers available to companies of all shapes and sizes; from small- and mid-sized business to large enterprises, while also allowing flexible and easy expandability as the business grows. By outsourcing data center services instead of building, hosting, maintaining and upgrading them, MTDC tenants can realize significant operating and capital expenditures saving.

Today, the PartnerPRO Network has active partners in 88 countries and serves as a resource with thousands of distributors, installers, integrators and consultants worldwide.

For more information about the CommScope PartnerPRO Network, including information about how to find a CommScope partner, go to www.commscope.com/Partners/PartnerPRO-Network/.

Related Blog Posts and Videos:

5 Things to Consider in an MTDC

Benefits of A Multi-Tenant Data Center

Multi-Tenant Data Centers

High Speed Migration

Connected and Efficient Data Center Ebook

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CommScope (NASDAQ: COMM) helps companies around the world design, build and manage their wired and wireless networks. Our vast portfolio of network infrastructure includes some of the world's most robust and innovative wireless and fiber optic solutions. Our talented and experienced global team is driven to help customers increase bandwidth; maximize existing capacity; improve network performance and availability; increase energy efficiency; and simplify technology migration. You will find our solutions in the largest buildings, venues and outdoor spaces; in data centers and buildings of all shapes, sizes and complexity; at wireless cell sites; in telecom central offices and cable headends; in FTTx deployments; and in airports, trains, and tunnels. Vital networks around the world run on CommScope solutions.

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