# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): May 7, 2020

# COMMSCOPE HOLDING COMPANY, INC.

(Exact name of Registrant as Specified in Its Charter)

Delaware
(State or Other Jurisdiction
of Incorporation)

001-36146
(Commission File Number)

27-4332098 (IRS Employer Identification No.)

1100 CommScope Place, SE Hickory, North Carolina (Address of Principal Executive Offices)

28602 (Zip Code)

Registrant's Telephone Number, Including Area Code: (828) 324-2200

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

	ck the appropriate box below if the Form 8-K filing is intwing provisions (see General Instructions A.2. below):	ended to simultaneously sai	tisty the filing obligation of the registrant under any of the					
	☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)							
	Soliciting material pursuant to Rule 14a-12 under the E	Exchange Act (17 CFR 240.	.14a-12)					
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))							
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))							
Secu	Securities registered pursuant to Section 12(b) of the Act:							
	Title of each class	Trading Symbol(s)	Name of each exchange on which registered					
Com	mon Stock, par value \$0.01 per share	COMM	The NASDAQ Stock Market					
	cate by check mark whether the registrant is an emerging ter) or Rule 12b-2 of the Securities Exchange Act of 193		d in Rule 405 of the Securities Act of 1933 (§ 230.405 of this ter).					
Eme	rging growth company $\square$							
	an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.							

### Item 2.02. Results of Operations and Financial Condition.

On May 7, 2020, CommScope Holding Company, Inc. (the "Company") issued a press release relating to its financial results for the first quarter of 2020. A copy of the press release, which is incorporated by reference herein, is attached hereto as Exhibit 99.1. Following the publication of the press release, the Company will host an earnings call during which its financial results for the first quarter of 2020 will be discussed.

The foregoing information (including the exhibit hereto) is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as expressly set forth by specific reference in such filing.

#### Item 9.01. Financial Statements and Exhibits.

Exhibit.	Description.

99.1 CommScope Holding Company, Inc. press release, dated May 7, 2020.

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

# INDEX OF EXHIBITS

Exhibit. Description.

99.1 <u>CommScope Holding Company, Inc. press release, dated May 7, 2020.</u>

104 Cover Page Interactive Data File (embedded within the Inline XBRL document).

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: May 7, 2020 COMMSCOPE HOLDING COMPANY, INC.

By: /s/ Alexander W. Pease

Name: Alexander W. Pease

Title: Executive Vice President and Chief Financial Officer



# News Release

# **CommScope Reports First Quarter 2020 Results**

### Highlights

- Net sales of \$2.03 billion
- GAAP net loss of \$159.9 million
- Non-GAAP adjusted EBITDA of \$231.2 million
- Redeemed \$100 million aggregate principal amount of 5% senior notes due 2021
- Debt reduced by over \$600 million since ARRIS acquisition close

**HICKORY, NC, May 7, 2020** — CommScope Holding Company, Inc. (NASDAQ: COMM), a global leader in infrastructure solutions for communications networks, reported results for the quarter ended March 31, 2020.

"In this period of uncertainty in our global operating environment, we are focused first and foremost on the health and wellbeing of our employees, their families and the communities in which we operate. Protecting these resources is of the utmost importance to CommScope, and we are taking significant actions to ensure everyone's safety," said President and Chief Executive Officer Eddie Edwards.

"I am incredibly proud of our team and how resilient our business model is. We quickly mobilized across the company to <u>respond to the COVID-19</u> pandemic; supporting the phenomenal and sudden increase in demand for broadband and connectivity by everyone: our emergency services, businesses, remote workers and everyone sheltering-in-place at home. On behalf of the Board and management team, I thank our employees for their fortitude, creativity, innovation, positive spirit and resilience in providing essential services."

Summary of Consolidated Results	Q1 2020			Q1 2019	% Change YOY	
		(unaudit	ted - in millio	ons, except per share amounts)		
Net sales	\$	2,033.2	\$	1,099.5		84.9%
GAAP net loss		(159.9)		(2.3)		NM
GAAP net loss per basic share		(0.89)		(0.01)		NM
Non-GAAP adjusted EBITDA						
(excluding special items)		231.2		208.4		10.9%
Non-GAAP adjusted net income						
(excluding special items) per						
diluted share		0.12		0.48		(75.0%)

NM - Not Meaningful

Edwards continued, "We saw strong performance in the first quarter with net sales, non-GAAP adjusted EBITDA and adjusted EPS consistent with our expectations. Despite the significant supply headwinds resulting from COVID-19, we remain well-positioned to support network operators globally, delivering our innovative products that are the backbone to critical communications infrastructure. The Board and leadership team are confident CommScope will successfully navigate through this challenging operating environment and emerge a stronger company."

#### First Quarter Results and Comparison

For comparisons described below as a combined company, the first quarter of 2019 includes historical ARRIS results (with certain classification changes to align to CommScope's presentation). Reconciliations of the combined company amounts and reported GAAP results to non-GAAP adjusted segment results are included below.

Net sales in the first quarter of 2020 increased 84.9% year over year to \$2.03 billion primarily due to the contribution of \$1.03 billion from the ARRIS acquisition. On a combined company basis, net sales decreased 18.0% year over year to \$2.03 billion. The company estimates that first-quarter 2020 net sales were negatively impacted by approximately \$70 million related to supply chain disruptions as a result of COVID-19, as well as certain other COVID-19 related disruptions.

CommScope generated a net loss of \$(159.9) million, or \$(0.89) per basic share, in the first quarter, a decrease from the prior year period's net loss of \$(2.3) million, or \$(0.01) per basic share. Non-GAAP adjusted net income for the first quarter was \$27.2 million, or \$0.12 per diluted share, versus \$93.0 million, or \$0.48 per diluted share, in the first quarter of 2019.

Non-GAAP adjusted EBITDA increased 10.9% to \$231.2 million as compared to last year. On a combined company basis, non-GAAP adjusted EBITDA for the first quarter of 2020 decreased by 21.4% and was 11.4% of net sales compared to 11.9% of net sales in the first quarter of 2019. The company estimates that first-quarter 2020 non-GAAP adjusted EBITDA was negatively impacted by approximately \$30 million related to supply chain disruptions as a result of COVID-19, as well as certain other COVID-19 related disruptions.

# First Quarter Sales by Region

			% Change
	Q1 2020	Q1 2019	YOY
United States	\$ 1,220.4	\$ 639.1	91.0 %
Europe, Middle East and Africa	395.0	229.9	71.8
Asia Pacific	177.6	147.2	20.7
Caribbean and Latin America	158.4	63.5	149.4
Canada	81.8	19.8	313.1
Total net sales	\$ 2,033.2	\$ 1,099.5	84.9 %

# **First Quarter Segment Results**

# Sales by Segment

		Combined					
				Company	% Change		
	Q1	1 2020		Q1 2019	YOY		
Broadband	\$	613.4	\$	766.7	(20.0) %		
Home		601.4		824.2	(27.0)%		
Outdoor Wireless		348.9		390.8	(10.7)%		
Venue and Campus		469.5		499.1	(5.9) %		
Total Net Sales	\$	2,033.2	\$	2,480.8	(18.0) %		

# **Segment Operating Income (Loss)**

	Q1	2020	Combined Company Q1 2019	% Change YOY
Broadband	\$	(18.6)	\$ 57.3	(132.5) %
Home		(37.6)	(23.8)	58.0 %
Outdoor Wireless		65.0	70.9	(8.3) %
Venue and Campus		(40.6)	(59.7)	(32.0) %
Total segment operating income (loss)	\$	(31.8)	\$ 44.8	(171.0) %

#### Segment Adjusted EBITDA (See Description of Non-GAAP Financial Measures)

		Combined					
				Company	% Change		
	Q1	2020		Q1 2019	YOY		
Broadband	\$	92.7	\$	137.3	(32.5) %		
Home		11.9		35.8	(66.8) %		
Outdoor Wireless		88.9		101.0	(12.0)%		
Venue and Campus		37.7		20.2	86.6 %		
Total segment adjusted EBITDA	\$	231.2	\$	294.3	(21.4) %		

### **Broadband Networks** (includes Network Cable & Connectivity and Network & Cloud)

Net sales of \$613.4 million, down 20.0% with declines in Network Cable and Connectivity and Network & Cloud.

# **Home Networks** (includes In-Home Video & Broadband Connectivity Devices)

• Net sales of \$601.4 million, down 27.0% driven by declines in In-Home Video, partially offset by growth in Broadband Connectivity Devices.

#### **Outdoor Wireless Networks** (includes Macro Tower Solutions and Metro Cell Solutions)

Net sales of \$348.9 million, down 10.7% primarily driven by declines in Macro Tower Solutions.

# <u>Venue and Campus Networks</u> (includes Enterprise which includes Indoor Copper and Fiber Connectivity, DCCS which includes DAS and OneCell, and Ruckus Networks)

• Net sales of \$469.5 million, down 5.9% primarily driven by declines in indoor copper.

#### **Cash Flow and Balance Sheet**

- GAAP cash flow from operations of \$(42.7) million
- Non-GAAP adjusted free cash flow was \$(43.1) million after adjusting operating cash flow for \$23.9 million of additions to property, plant and equipment, \$20.1 million of cash paid for restructuring costs and \$3.4 million of cash paid for transaction and integration costs.
- Ended the guarter with \$394.3 million in cash and cash equivalents.
- As of March 31, 2020, the company had no outstanding borrowings under its asset-based revolving credit facility and had availability of \$735 million, after giving effect to borrowing base limitations and outstanding letters of credit, resulting in total liquidity of approximately \$1.13 billion.

- Redeemed \$100 million aggregate principal amount of its 5.00% senior notes due 2021 ("the 2021 Notes").
- Following the redemption, \$50 million aggregate principal amount of the 2021 Notes remained outstanding.

#### Outlook

Due to the evolving and significant uncertainties related to the impact of the COVID-19 pandemic, CommScope is withdrawing its full-year 2020 outlook.

While the Company is not providing specific guidance for the second quarter, the Company expects its second quarter sales and non-GAAP adjusted EBITDA to improve modestly compared to the first quarter.

"Given the dynamic nature and unprecedented situation, we are taking decisive actions to strengthen our financial position and prudently manage our balance sheet. These actions include adjusting our operating plan to reduce costs and capital expenditures and drawing \$250 million on our ABL revolving credit facility as a precautionary measure to preserve financial flexibility," said Alex Pease, Executive Vice President and Chief Financial Officer. "While our business to date has proven to be remarkably resilient and we have seen extremely strong order rates across certain critical segments, we are acutely aware of the strains on the global economy and the impact that could have on many of our customers, particularly in the enterprise space. Due to this ongoing market uncertainty created by the COVID-19 pandemic, we are not providing specific guidance for the second quarter of 2020 and we are withdrawing our full year outlook. However, we do expect our second quarter sales and non-GAAP adjusted EBITDA to improve modestly compared to the first quarter."

Pease continued, "We are monitoring the situation closely and remain in close contact with our business partners and customers. Never has it been more apparent how critical our products are to support the networks of the future, enabling remote working, and keeping people around the world connected. We continue to enable and deliver the broadband connectivity that is essential to a wide array of the functions crucial to our digital society and are committed to creating long-term value for shareholders."

#### **Conference Call, Webcast and Investor Presentation**

As previously announced, CommScope will host a conference call today at 8:30 a.m. ET in which management will discuss first quarter 2020 results. The conference call will also be webcast.

The live, listen-only audio of the call will be available through a link on the <u>Events and Presentations</u> page of CommScope's Investor Relations website.

A webcast replay will be archived on <u>CommScope's website</u> for a limited period of time following the conference call.

During the conference call, the Company may discuss and answer questions concerning business and financial developments and trends that have occurred after quarter-end. The Company's responses to questions, as well as other matters discussed during the conference call, may contain or constitute information that has not been disclosed previously.

### **About CommScope**

CommScope (NASDAQ: COMM) is pushing the boundaries of technology to create the world's most advanced wired and wireless networks. Our global team of employees, innovators and technologists empower customers to anticipate what's next and invent what's possible. Discover more at www.commscope.com.

Follow us on Twitter and LinkedIn and like us on Facebook.

Sign up for our press releases and blog posts.

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#### **Non-GAAP Financial Measures**

CommScope management believes that presenting certain non-GAAP financial measures enhances an investor's understanding of our financial performance. CommScope management further believes that these financial measures are useful in assessing CommScope's operating performance from period to period by excluding certain items that we believe are not representative of our core business. CommScope management also uses certain of these financial measures for business planning purposes and in measuring CommScope's performance relative to that of its competitors. CommScope management believes these financial measures are commonly used by investors to evaluate CommScope's performance and that of its competitors. However, CommScope's use of the terms combined company net sales, non-GAAP

adjusted EBITDA, combined company non-GAAP adjusted EBITDA, non-GAAP adjusted net income, non-GAAP adjusted diluted earnings per share, and non-GAAP adjusted free cash flow may vary from that of others in its industry. These financial measures should not be considered as alternatives to operating income (loss), net income (loss), cash flow from operations or any other performance measures derived in accordance with U.S. GAAP as measures of operating performance, operating cash flows or liquidity.

### **Forward Looking Statements**

This press release or any other oral or written statements made by us or on our behalf may include forward-looking statements that reflect our current views with respect to future events and financial performance. These statements may discuss goals, intentions or expectations as to future plans, trends, events, results of operations or financial condition or otherwise, in each case, based on current beliefs of management, as well as assumptions made by, and information currently available to, such management. These forward-looking statements are generally identified by their use of such terms and phrases as "intend," "goal," "estimate," "expect," "project," "projections," "plans," "potential," "anticipate," "should," "could," "designed to," "foreseeable future," "believe," "think," "scheduled," "outlook," "target," "guidance" and similar expressions, although not all forward-looking statements contain such terms. This list of indicative terms and phrases is not intended to be all-inclusive.

These forward-looking statements are subject to various risks and uncertainties, many of which are outside our control, including, without limitation, risks related to the ARRIS acquisition (including risks associated with the integration of the business and systems and that we may not realize estimated cost savings, synergies, growth or other anticipated benefits); our dependence on customers' capital spending on data and communication systems; concentration of sales among a limited number of customers and channel partners; changes in technology; the scope, duration and impact of disease outbreaks and pandemics, such as COVID-19, on our business including employees, sites, operations, customers and supply chain; industry competition and the ability to retain customers through product innovation, introduction, and marketing; risks associated with our sales through channel partners; changes to the regulatory environment in which our customers operate; product quality or performance issues and associated warranty claims; our ability to maintain effective management information technology systems and to successfully implement major systems initiatives; cyber-security incidents, including data security breaches, ransomware or computer viruses; the risk our global manufacturing operations suffer production or shipping delays, causing difficulty in meeting customer demands; the risk that internal production capacity or that of contract manufacturers may be insufficient to meet customer demand or quality standards; the use of open standards; the long-term impact of climate change; changes in cost and availability of key raw materials, components and commodities and the potential effect on customer pricing; risks associated with our dependence on a limited number of key suppliers for certain raw materials and components; the risk that contract manufacturers we rely on encounter production, quality, financial or other difficulties; our ability to integrate and fully realize anticipated benefits from prior or future divestitures, acquisitions or equity investments; potential difficulties in realigning global manufacturing capacity and capabilities among our global manufacturing facilities or those of our contract manufacturers that may affect our ability to meet customer demands for products; possible

future restructuring actions; substantial indebtedness and restrictive debt covenants; our ability to incur additional indebtedness; our ability to generate cash to service our indebtedness; possible future impairment charges for fixed or intangible assets, including goodwill; income tax rate variability and ability to recover amounts recorded as deferred tax assets; our ability to attract and retain qualified key employees; labor unrest; obligations under our defined benefit employee benefit plans requiring plan contributions in excess of current estimates; significant international operations exposing us to economic, political and other risks, including the impact of variability in foreign exchange rates; our ability to comply with governmental anti-corruption laws and regulations and export and import controls worldwide; our ability to compete in international markets due to export and import controls to which we may be subject; the impact of Brexit; changes in the laws and policies in the United States affecting trade, including the risk and uncertainty related to tariffs or a potential global trade war that may impact our products; cost of protecting or defending intellectual property; costs and challenges of compliance with domestic and foreign environmental laws; the impact of litigation and similar regulatory proceedings that we are involved in or may become involved in, including the costs of such litigation; risks associated with stockholder activism, which could cause us to incur significant expense, hinder execution of our business strategy and impact the trading value of our securities; and other factors beyond our control. These and other factors are discussed in greater detail in our 2019 Annual Report on Form 10-K and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2020, and may be updated from time to time in our annual reports, quarterly reports, current reports and other filings we make with the Securities and Exchange Commission.

Although the information contained in this press release represents our best judgment as of the date of this release based on information currently available and reasonable assumptions, we can give no assurance that the expectations will be attained or that any deviation will not be material. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements, which speak only as of the date made. We are not undertaking any duty or obligation to update this information to reflect developments or information obtained after the date of this press release, except as otherwise may be required by law.

END

# CommScope Holding Company, Inc. Condensed Consolidated Statements of Operations (Unaudited -- In millions, except per share amounts)

Three	Months	Ended

	 March 31,		
	 2020		2019
Net sales	\$ 2,033.2	\$	1,099.5
Cost of sales	 1,392.0		701.5
Gross profit	641.2		398.0
Operating expenses:			
Selling, general and administrative	311.1		185.4
Research and development	180.4		50.2
Amortization of purchased intangible assets	157.8		59.3
Restructuring costs, net	 23.7		12.4
Total operating expenses	673.0		307.3
Operating income (loss)	(31.8)		90.7
Other income (expense), net	(12.5)		(5.7)
Interest expense	(149.1)		(97.5)
Interest income	2.1		11.8
Loss before income taxes	(191.3)		(0.7)
Income tax (expense) benefit	31.4		(1.6)
Net loss	(159.9)		(2.3)
Series A convertible preferred stock dividend	(13.8)		
Net loss attributable to common stockholders	\$ (173.7)	\$	(2.3)
Loss per share:			
Basic	\$ (0.89)	\$	(0.01)
Diluted (a)	\$ (0.89)	\$	(0.01)
Weighted average shares outstanding:			
Basic	194.9		192.8
Diluted (a)	194.9		192.8
(a) Calculation of diluted earnings (loss) per share:			
Net loss (basic and diluted)	\$ (173.7)	\$	(2.3)
Weighted average shares (basic)	194.9		192.8
Dilutive effect of equity-based awards	_		_
Denominator (diluted)	 194.9		192.8

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

# CommScope Holding Company, Inc. Condensed Consolidated Balance Sheets (In millions, except share amounts)

(in millions, except snare amounts)	1	Unaudited		
	March 31, 2020		D	
Assets	IVIc	ircii 51, 2020	Decei	mber 31, 2019
Cash and cash equivalents	\$	394.3	\$	598.2
Accounts receivable, less allowance for doubtful accounts of	Ψ	55 1.5	Ψ	550.2
\$40.0 and \$35.4, respectively		1,604.0		1,698.8
Inventories, net		909.4		975.9
Prepaid expenses and other current assets		238.1		238.9
Total current assets		3,145.8		3,511.8
Property, plant and equipment, net of accumulated depreciation		,		,
of \$585.0 and \$553.8, respectively		693.5		723.8
Goodwill		5,424.6		5,471.7
Other intangible assets, net		4,096.4		4,263.6
Other noncurrent assets		512.5		460.7
Total assets	\$	13,872.8	\$	14,431.6
Liabilities and Stockholders' Equity				
Accounts payable	\$	974.0	\$	1,148.0
Accrued and other liabilities		846.9		862.0
Current portion of long-term debt		32.0		32.0
Total current liabilities		1,852.9		2,042.0
Long-term debt		9,698.7		9,800.4
Deferred income taxes		206.9		215.1
Other noncurrent liabilities		527.1		537.8
Total liabilities		12,285.6		12,595.3
Commitments and contingencies				
Series A convertible preferred stock, \$0.01 par value		1,013.8		1,000.0
Stockholders' equity:				
Preferred stock, \$0.01 par value: Authorized shares: 200,000,000;				
Issued and outstanding shares: 1,013,750 Series A convertible preferred stock		_		
Common stock, \$0.01 par value: Authorized shares: 1,300,000,000;				
Issued and outstanding shares: 195,807,913 and 194,563,530,				
respectively		2.0		2.0
Additional paid-in capital		2,455.7		2,445.1
Retained earnings (accumulated deficit)		(1,339.2)		(1,179.3)
Accumulated other comprehensive loss		(304.7)		(197.0)
Treasury stock, at cost: 7,981,297 shares and 7,411,382 shares,				
respectively		(240.4)		(234.5)
Total stockholders' equity		573.4		836.3
Total liabilities and stockholders' equity	\$	13,872.8	\$	14,431.6

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

# CommScope Holding Company, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited -- In millions)

	 Three Months Ended March 31,	
	2020	2019
Operating Activities:		
Net loss	\$ (159.9)	\$ (2.3)
Adjustments to reconcile net loss to net cash used		
in operating activities:		
Depreciation and amortization	205.4	83.7
Equity-based compensation	23.5	7.5
Deferred income taxes	(38.3)	(1.4)
Changes in assets and liabilities:		
Accounts receivable	69.0	(150.7)
Inventories	50.6	(62.4)
Prepaid expenses and other assets	15.2	(24.5)
Accounts payable and other liabilities	(217.2)	136.8
Other	 9.0	3.3
Net cash used in operating activities	(42.7)	(10.0)
Investing Activities:		
Additions to property, plant and equipment	(23.9)	(21.4)
Proceeds from sale of property, plant and equipment	0.1	0.6
Acquisition funds held in escrow	_	(3,750.0)
Cash paid for Cable Exchange acquisition	 	(11.0)
Net cash used in investing activities	(23.8)	(3,781.8)
Financing Activities:		
Long-term debt repaid	(108.0)	(225.0)
Long-term debt proceeds	_	3,750.0
Debt issuance costs	_	(9.3)
Proceeds from the issuance of common shares under		
equity-based compensation plans	0.9	1.3
Tax withholding payments for vested equity-based		
compensation awards	 (5.9)	(7.5)
Net cash generated by (used in) financing activities	(113.0)	3,509.5
Effect of exchange rate changes on cash and cash equivalents	 (24.4)	0.5
Change in cash and cash equivalents	 (203.9)	(281.8)
Cash and cash equivalents at beginning of period	598.2	458.2
Cash and cash equivalents at end of period	\$ 394.3	\$ 176.4

See notes to unaudited condensed consolidated financial statements included in our Form 10-Q.

# CommScope Holding Company, Inc. Reconciliation of GAAP Measures to Non-GAAP Adjusted Measures (Unaudited -- In millions, except per share amounts)

	 Three Mo	nths E ch 31,	nded
	2020		2019
Net loss, as reported	\$ (159.9)	\$	(2.3)
Income tax expense (benefit), as reported	(31.4)		1.6
Interest income, as reported	(2.1)		(11.8)
Interest expense, as reported	149.1		97.5
Other expense, net, as reported	 12.5		5.7
Operating income (loss), as reported	\$ (31.8)	\$	90.7
Adjustments:			
Amortization of purchased intangible assets	157.8		59.3
Restructuring costs, net	23.7		12.4
Equity-based compensation	23.5		7.5
Transaction and integration costs	5.4		20.8
Purchase accounting adjustments	5.5		
Patent claims and litigation	5.3		_
Depreciation	 41.8		17.7
Total adjustments to operating income (loss)	 263.0		117.7
Non-GAAP adjusted EBITDA	\$ 231.2	\$	208.4
Loss before income taxes, as reported	\$ (191.3)	\$	(0.7)
Income tax (expense) benefit, as reported	31.4		(1.6)
Net loss, as reported	\$ (159.9)	\$	(2.3)
Adjustments:			
Total pretax adjustments to adjusted EBITDA	221.2		100.0
Pretax amortization of debt issuance costs & OID (1)	6.9		6.7
Pretax acquisition related interest (1)	_		27.4
Tax effects of adjustments and other tax items (3)	(41.0)		(38.8)
Non-GAAP adjusted net income	\$ 27.2	\$	93.0
GAAP EPS, as reported (4)	\$ (0.89)	\$	(0.01)
Non-GAAP adjusted diluted EPS (5)	\$ 0.12	\$	0.48

- (1) Included in interest expense.
- (2) Included in other expense, net.
- (3) The tax rates applied to adjustments reflect the tax expense or benefit based on the tax jurisdiction of the entity generating the adjustment. There are certain items for which we expect little or no tax effect.
- (4) For the three months ended March 31, 2020, GAAP EPS was calculated using Net income (loss) attributable to common stockholders, which includes the impact of the Series A convertible preferred stock dividend, in the numerator because of the net loss position.
- (5) The Company's definition of non-GAAP adjusted diluted EPS is non-GAAP adjusted net income, excluding the Series A convertible preferred stock dividend, divided by weighted average shares outstanding assuming the if-converted method, which reflects the conversion of the Series A convertible preferred stock.

Note: Components may not sum to total due to rounding See Description of Non-GAAP Financial Measures

# CommScope Holding Company, Inc. Sales by Region (Unaudited -- In millions)

# Sales by Region

			% Change
	Q1 2020	Q1 2019	YOY
United States	\$ 1,220.4	\$ 639.1	91.0 %
Europe, Middle East and Africa	395.0	229.9	71.8
Asia Pacific	177.6	147.2	20.7
Caribbean and Latin America	158.4	63.5	149.4
Canada	 81.8	 19.8	313.1
Total net sales	\$ 2,033.2	\$ 1,099.5	84.9 %

# CommScope Holding Company, Inc. Segment Information (Unaudited -- In millions)

#### Sales by Segment (1)

			Company (2)	% Change
	C	Q1 2020	Q1 2019	YOY
Broadband	\$	613.4	\$ 766.7	(20.0)%
Home		601.4	824.2	(27.0)%
Outdoor Wireless		348.9	390.8	(10.7)%
Venue and Campus		469.5	499.1	(5.9)%
Total net sales	\$	2,033.2	\$ 2,480.8	(18.0)%

# Segment Operating Income (Loss) (1)

			Combined	
			Company (2)	% Change
	Q	1 2020	YOY	
Broadband	\$	(18.6)	\$ 57.3	(132.5)%
Home		(37.6)	(23.8)	58.0 %
Outdoor Wireless		65.0	70.9	(8.3)%
Venue and Campus		(40.6)	(59.7)	(32.0)%
Total segment operating income (loss)	\$	(31.8)	\$ 44.8	(171.0)%

### Segment Adjusted EBITDA (1)

		Combined								
			Co	ompany (2)	% Change					
	Q	1 2020		Q1 2019	YOY					
Broadband	\$	92.7	\$	137.3	(32.5)%					
Home		11.9		35.8	(66.8) %					
Outdoor Wireless		88.9		101.0	(12.0)%					
Venue and Campus		37.7		20.2	86.6 %					
Total segment adjusted EBITDA	\$	231.2	\$	294.3	(21.4)%					

- (1) During the three months ended March 31, 2020, the company began reporting in the following four operating segments: Broadband Networks, Home Networks, Outdoor Wireless Networks and Venue and Campus Networks. All prior period amounts have been restated to reflect these operating segment changes.
- (2) Periods prior to the acquisition date, April 4, 2019, are presented for the combined company to include previously reported CommScope results plus the historical results of the ARRIS business.

Components may not sum to total due to rounding See Description of Non-GAAP Financial Measures

# CommScope Holding Company, Inc. Reconciliation of GAAP to Segment Adjusted EBITDA (Unaudited -- In millions)

# First Quarter 2020 Segment Adjusted EBITDA Reconciliation (1)

	Bro	adband Home			Outdoor Vireless	 nue and Campus	Total			
Operating income (loss),	·						 			
as reported	\$	(18.6)	\$	(37.6)	\$	65.0	\$ (40.6)	\$	(31.8)	
Amortization of purchased										
intangible assets		77.0		26.0		11.6	43.3		157.8	
Restructuring costs, net		5.2		2.4		4.1	12.0		23.7	
Equity-based compensation		9.0		4.5		2.8	7.1		23.5	
Transaction and integration costs		1.7		0.9		0.9	1.9		5.4	
Purchase accounting adjustments		2.8		0.5		_	2.2		5.5	
Patent claims and litigation		_		5.3		_	_		5.3	
Depreciation		15.6		10.0		4.5	11.7		41.8	
Segment adjusted EBITDA	\$	92.7	\$	11.9	\$	88.9	\$ 37.7	\$	231.2	
Segment adjusted EBITDA % of sales		15.1%		2.0%		25.5%	8.0%		11.4%	

First Quarter 2019 Segment Adjusted EBITDA Reconciliation (1)

	Bro	adband	Home		Outdoor Wireless		enue and Campus	Combined ompany (2) Total		
Operating income (loss),			 _							
as reported	\$	<b>57.</b> 3	\$ (23.8)	\$	70.9	\$	(59.7)	\$ 44.8		
Amortization of purchased										
intangible assets		38.4	43.7		12.9		46.3	141.3		
Restructuring costs, net		3.2	0.5		3.8		5.4	12.9		
Equity-based compensation		12.8	6.1		2.4		7.1	28.3		
Transaction and integration costs		11.1	2.3		6.6		8.6	28.7		
Purchase accounting adjustments		_	_		_		1.5	1.5		
Depreciation		14.4	7.0		4.3		11.0	36.8		
Segment adjusted EBITDA	\$	137.3	\$ 35.8	\$	101.0	\$	20.2	\$ 294.3		
Segment adjusted EBITDA %										
of sales		17.9%	4.3 %	3% 25.8%		25.8%		11.9%		

<sup>(1)</sup> During the three months ended March 31, 2020, the company began reporting in the following four operating segments: Broadband Networks (Broadband), Home Networks (Home), Outdoor Wireless Networks (OWN) and Venue & Campus Networks (VCN). All prior period amounts have been restated to reflect these operating segment changes.

Components may not sum to total due to rounding See Description of Non-GAAP Financial Measures

<sup>(2)</sup> Periods prior to the acquisition date, April 4, 2019, are presented for the combined company to include previously reported CommScope results plus the historical results of the ARRIS business.

# CommScope Holding Company, Inc. Adjusted Free Cash Flow (Unaudited -- In millions)

# **Adjusted Free Cash Flow**

	 Q1 2020	Q1 2019
Cash flow from operations	\$ (42.7)	\$ (10.0)
Capital expenditures	 (23.9)	(21.4)
Free cash flow	(66.6)	(31.4)
Transaction and integration costs	3.4	7.3
Restructuring	 20.1	25.9
Adjusted Free Cash Flow (1)	\$ (43.1)	\$ 1.8

(1) Non-GAAP adjusted free cash flow reflects \$78.0 million of certain payments that should have occurred in the fourth quarter of 2019 but were made in the first quarter of 2020.

See Description of Non-GAAP Financial Measures

### CommScope Holding Company, Inc. New Segment Information (Unaudited -- In millions)

# Net Sales by Segment (1)

	Q1	2019 (2)	Q2 2019 (2)		Q3 2019		C	<b>Q4 2019</b>	Total (2)		
Broadband	\$	766.7	\$	673.3	\$	694.8	\$	673.1	\$	2,807.9	
Home		824.2		912.4		826.4		823.6		3,386.6	
Outdoor Wireless		390.8		458.1		334.4		291.6		1,474.9	
Venue and Campus		499.1		551.5		524.6		510.4		2,085.6	
Total net sales	\$	2,480.8	\$	2,595.3	\$	2,380.2	\$	2,298.7	\$	9,755.0	

# Segment Adjusted EBITDA (1)

	Q1	2019 (2)	Q2 2019 (2)		Q3 2019		Q	4 2019	Total (2)		
Broadband	\$	137.3	\$	108.0	\$	153.4	\$	143.5	\$	542.3	
Home		35.8		60.3		59.7		71.9		227.7	
Outdoor Wireless		101.0		136.3		75.3		48.6		361.2	
Venue and Campus		20.2		76.0		81.3		59.5		237.0	
Segment adjusted EBITDA	\$	294.3	\$	380.5	\$	369.8	\$	323.6	\$	1,368.2	
Segment adjusted EBITDA % of sales		11.9%		14.7%		15.5%		14.1%		14.0%	

<sup>(1)</sup> Represents our recasting of net sales and segment adjusted EBITDA to conform to our new segment reporting structure effective January 1, 2020.

Components may not sum to total due to rounding See Description of Non-GAAP Financial Measures

<sup>(2)</sup> Periods prior to the acquisition date, April 4, 2019, are presented for the combined company to include previously reported CommScope results plus the historical results of the ARRIS business.

# CommScope Holding Company, Inc. Reconciliation of GAAP to Segment Adjusted EBITDA - New Segments (Unaudited -- In millions)

# First Quarter 2019 Segment Adjusted EBITDA Reconciliation (1)

				(	Outdoor	,	Venue and	
	Bro	adband	Home	Wireless		Campus		Total
Operating income (loss)	\$	57.3	\$ (23.8)	\$	70.9	\$	(59.7)	\$ 44.8
Amortization of purchased intangible assets		38.4	43.7		12.9		46.3	141.3
Restructuring costs, net		3.2	0.5		3.8		5.4	12.9
Equity-based compensation		12.8	6.1		2.4		7.1	28.3
Transaction and integration costs		11.1	2.3		6.6		8.6	28.7
Purchase accounting adjustments		_	_		_		1.5	1.5
Depreciation		14.4	7.0		4.3		11.0	36.8
Segment adjusted EBITDA	\$	137.3	\$ 35.8	\$	101.0	\$	20.2	\$ 294.3

### Second Quarter 2019 Segment Adjusted EBITDA Reconciliation (1)

					Outdoor	•	Venue and	
	Bro	oadband	Home	Wireless		Campus		Total
Operating income (loss)	\$	(203.5)	\$ (28.7)	\$	104.5	\$	(100.5)	\$ (228.2)
Amortization of purchased intangible assets		73.0	35.2		12.3		46.4	166.9
Restructuring costs, net		23.1	15.1		1.9		6.2	46.4
Equity-based compensation		9.7	3.8		3.4		6.9	23.7
Transaction and integration costs		109.8	1.2		9.7		46.4	167.0
Purchase accounting adjustments		80.0	24.0		_		60.1	164.1
Depreciation		15.9	9.7		4.5		10.6	40.7
Segment adjusted EBITDA	\$	108.0	\$ 60.3	\$	136.3	\$	76.0	\$ 380.5

# **Third Quarter 2019 Segment Adjusted EBITDA Reconciliation**

	Rre	adband		Home		Outdoor Wireless	Venue and Campus		Total
	<u>DIC</u>		ф.		ф.			ф.	
Operating income (loss)	<b>3</b>	(13.0)	Э	3.8	<b>3</b>	(2.2)	\$ (39.4)	Þ	(50.8)
Amortization of purchased intangible assets		72.2		33.7		12.2	45.8		163.9
Restructuring costs, net		5.6		6.8		1.1	5.9		19.5
Equity-based compensation		11.2		4.9		3.5	8.4		28.0
Transaction and integration costs		2.0		(3.5)		1.4	2.2		2.2
Purchase accounting adjustments		57.7		3.3		_	47.8		108.7
Patent claims and litigation		_		_		55.0	_		55.0
Depreciation		17.6		10.7		4.3	10.6		43.3
Segment adjusted EBITDA	\$	153.4	\$	59.7	\$	75.3	\$ 81.3	\$	369.8

# Fourth Quarter 2019 Segment Adjusted EBITDA Reconciliation

	Broadband		Home		Outdoor Wireless		Venue and Campus		Total
Operating income (loss)	\$	(145.8)	\$	(174.8)	\$	27.1	\$	(45.7) \$	(339.2)
Amortization of purchased intangible assets		113.2		36.5		12.0		44.3	205.9
Restructuring costs, net		5.2		1.3		(0.0)		3.0	9.4
Equity-based compensation		12.9		5.6		3.8		9.8	32.0
Asset impairments		142.1		192.8		_		41.2	376.1
Transaction and integration costs		1.8		0.0		1.4		2.1	5.3
Purchase accounting adjustments		(1.9)		0.5		_		(7.3)	(8.6)
Depreciation		16.1		10.1		4.3		12.1	42.7
Segment adjusted EBITDA	\$	143.5	\$	71.9	\$	48.6	\$	59.5 \$	323.6

<sup>(1)</sup> Periods prior to the acquisition date, April 4, 2019, are presented for the combined company to include previously reported CommScope results plus the historical results of the ARRIS business.